# Market Review

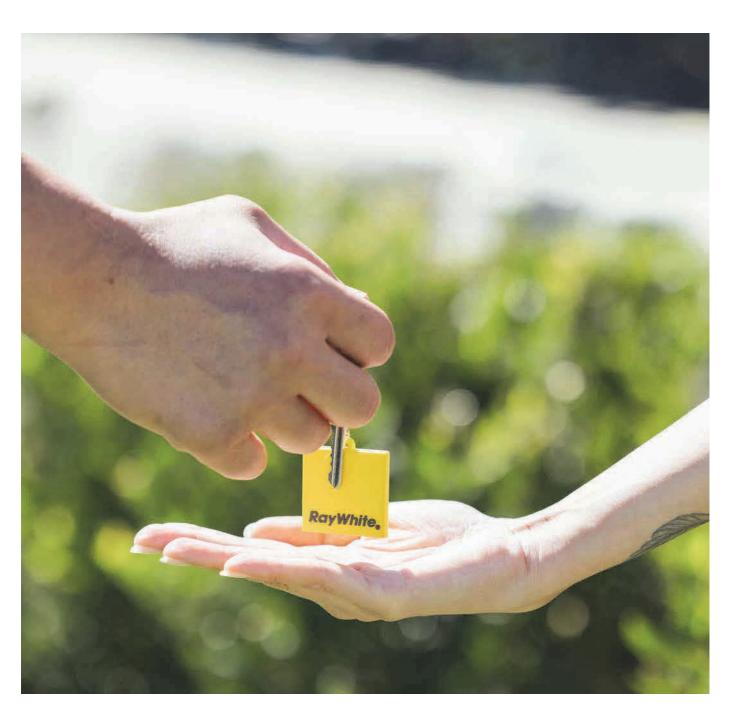
Owner-occupiers and first-home buyers remain the active group across the region.

Some vendors are adjusting their price expectations. Open home attendance remains steady. Auction activity is seeing strong numbers, with usually more than one buyer in attendance.

Factors such as the economy are having the most significant impact on market sentiment. Local agents have reported that buyers are taking their time as the listing numbers increase.

Local agents are cautiously optimistic that the market will remain steady throughout the region, as we enter the cooler months.

Jen Baird REINZ CEO



# March Facts

In what must have been the shortest statement the Reserve Bank has ever released when it comes to explaining its rationale, the Official Cash Rate (OCR) was left unchanged at 5.5% last week. The Reserve Bank essentially stuck to the script it's been reading from for some time now: inflation is dropping, but it remains too high, which means the OCR will stay high. Nothing changes in terms of the housing market outlook – sales and prices should continue to rise in a slow/patchy fashion, restrained by elevated mortgage rates for at least the next few months.

Nationally, 17.6% (1,147) of properties were sold at auction in March 2024, compared to 11.6% (700 auctions) in March 2023. Gisborne had the biggest increase in auctions for March 2024, increasing 52.9% compared to February 2024. Auckland (+31.9%), Canterbury (+23.6%) and Bay of Plenty (20.3%) also increased their auction activity by over 20%, compared to February 2024.

#### Waimakariri District

March saw sales in the Waimakariri District increase to 151. Of these, 134 were residential sales. Pegasus took out the highest residential sale - \$1,700,000 which was for a 3-bedroom, 2-bathroom, 2-car garage home on a 801sqm section. The lowest was in Kaiapoi - \$405,000 which was for an 'As Is Where Is' 2-bedroom, 1-bathroom home. 29 of these sales were for residential sections.

| Locality | No. Of Sales     | Highest Price | Lowest Price | Median Days to<br>Sell |  |
|----------|------------------|---------------|--------------|------------------------|--|
| Rangiora | 43               | \$1,225,000   | \$480,000    | 33                     |  |
| Kaiapoi  | 52 (24 sections) | \$1,199,000   | \$405,000    | 52                     |  |
| Pegasus  | 14               | \$1,700,000   | \$625,000    | 35                     |  |
| Woodend  | 12               | \$880,000     | \$560,000    | 42                     |  |
| Oxford   | 5                | \$880,000     | \$530,000    | 67                     |  |

(Statistics above do not include residential sections for price indication)

Lifestyle sales for March decreased to 17. The highest lifestyle sale was achieved in Oxford - \$9,800,000 which was for a 317ha dairy farm with a with 4 dwellings. The lowest was in Eyrewell - \$653,000 which was for a 3-bedroom, 1-bathroom home on 4.276ha. 4 of these sales were bare land blocks.

#### Hurunui District

The number of sales in the Hurunui District for March decreased to 20. Of these, 19 were residential and 1 rural. The highest residential price achieved was in Hanmer Springs - \$1,110,000 which was for a 4-bedroom, 2-bathroom, 1-car garage home on 698sqm. Cheviot saw the lowest price - \$300,000 which was for a 3-bedroom, 1-bathroom, 1-car garage home on 1,102sqm. 4 of these sales were for sections.

| Locality       | No. Of Sales | Highest Price | Lowest Price | Median Days on<br>Market |  |
|----------------|--------------|---------------|--------------|--------------------------|--|
| Amberley       | 8            | \$1,060,000   | \$610,000    | No data                  |  |
| Hanmer Springs | 7            | \$1,110,000   | \$660,000    | 40                       |  |
| Leithfield     | 2            | \$560,000     | \$520,000    | No data                  |  |
| Cheviot        | 2            | \$365,000     | \$300,000    | No data                  |  |
| -              | -            | -             | -            | -                        |  |

(Statistics above do not include residential sections for price indication)

Rural sales in March remained the same with 1. This sale was in Hanmer Springs - \$1,000,000 which was for a 2-bedroom. 2-bathroom home on on 5ha.



#### \$550 thousand

Current Median Sale Price

### \$570 thousand

1 Year Ago Current prices are down 4% compared to this period

### \$475 thousand

3 Years Ago Current prices are up 16% compared to this period

### \$492 thousand

5 Years Ago Current prices are up 12% compared to this period

## Bedroom Breakdown



## **Sales Statistics**

Sales Price:

\$290,000

\$375,000

\$550,000

\$705,000

\$855,000

MINIMUM

25TH PERCENTILE

MEDIAN

75TH PERCENTILE

MAXIMUM

**Total Volume:** 

\$4,597,500

**Total Sales:** 

8 Sales



95 Median Days to Sell

Ray White Rangiora

Business Licence: Morris & Co Real Estate Ltd Licensed (REAA 2008)

# Property Breakdown

Property breakdown includes settled and some unconditional sales

| Address   | Suburb     | Sale Price  | Sale Date      | List Price | Agreemen t Date | Days To<br>Sell | Sale<br>Category         | BRMs | Floor<br>m2 | Land m2      | New<br>Dwelling | Sale<br>Tenure |
|---|------------|-------------|----------------|------------|-----------------|-----------------|--------------------------|------|-------------|--------------|-----------------|----------------|
| 9 Plover Avenue,<br>Amberley 7410                     | Amberley   | \$855,000   | 27 Mar<br>2024 | \$849,000  | 12 Mar<br>2024  | 190             | Residence                | 4    | 218         | 1133         | No              | Freehold       |
| 189 Homeview Road,<br>Cheviot                         | Cheviot    | \$290,000   | 26 Mar<br>2024 | \$295,000  | 15 Jan<br>2024  | 173             | Lifestyle<br>Blocks      |      | 0           | 4.05 ha      | No              | Freehold       |
| 6 Foster Place,<br>Amberley, Hurunui                  | Amberley   | \$240,000   | 21 Mar<br>2024 | \$250,000  | 07 Mar<br>2024  | 13              | Residential<br>Section   | 0    | 0           | 706          | No              | Freehold       |
| 32A Ward Road,<br>Cheviot 7310                        | Cheviot    | \$375,000   | 21 Mar<br>2024 |            | 07 Mar<br>2024  | 35              | Residence                | 2    | 90          | 1032         | No              | Freehold       |
| 34 Plover Avenue,<br>Amberley 7410                    | Amberley   | \$742,500   | 20 Mar<br>2024 |            | 01 Mar<br>2024  | 142             | Residence                | 4    | 0           | 702          | No              | Freehold       |
| 10 Greenwood Place,<br>Amberley                       | Amberley   | \$770,000   | 14 Mar<br>2024 |            | Invalid<br>date |                 | Residence                | 3    | 205         | 705          | No              | Freehold       |
| 44 Lyndon Road,<br>Waiau 7395                         | Waiau      | \$750,000   | 12 Mar<br>2024 | \$870,000  | 27 Feb<br>2024  | 166             | Arable                   |      | 0           | 39.72 ha     | No              | Freehold       |
| 31 Bank Street,<br>Amberley 7410                      | Amberley   | \$600,000   | 07 Mar<br>2024 | \$585,000  | 22 Feb<br>2024  | 45              | Townhouse                | 3    | 158         | 557          | No              | Freehold       |
| 10 Singleton Street,<br>Waikari 7420                  | Waikari    | \$705,000   | 06 Mar<br>2024 | \$740,000  | 06 Feb<br>2024  | 95              | Lifestyle<br>Blocks      | 3    | 128         | 4.65 ha      | No              | Freehold       |
| 328 Georges Road,<br>Rd2, Glasnevin,<br>Amberley 7482 | Glasnevin  | \$2,500,000 | 06 Mar<br>2024 |            | 05 Feb<br>2024  | 495             | Horticulture             | 2    | 0           | 33.80 ha     | No              | Freehold       |
| 9 Kowai Street,<br>Leithfield 7481                    | Leithfield | \$480,000   | 06 Mar<br>2024 |            | 06 Mar<br>2024  | 23              | Residence                | 2    | 0           | 607          | No              | Freehold       |
| 558 Leader Road<br>West, Rd1, Waiau<br>7395           | Waiau      | \$4,878,000 | 06 Mar<br>2024 |            | 24 Nov<br>2023  | 134             | Livestock -<br>Finishing | 3    | 0           | 227.12<br>ha | No              | Freehold       |
| 4 Seadown Crescent,<br>Amberley 7410                  | Amberley   | \$550,000   | 01 Mar<br>2024 | \$569,000  | 23 Feb<br>2024  | 199             | Residence                | 3    | 140         | 612          | No              | Freehold       |



# Provided by Marijke and Amy Sheppard, Ray White Morris and Co



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 $Disclaimer: Sales\ statistics\ sourced\ from\ www.reinz.co.nz\ -\ please\ note\ not\ all\ sales\ included\ in\ this\ report\ were\ transacted\ by\ Ray\ White\ Morris\ and\ Co\ Real\ Estate\ Ltd\ REAA\ 2008.$ 

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